

**PART I : STATEMENT OF PROFIT AND LOSS OF NUCLEUS SOFTWARE EXPORTS LIMITED AND SUBSIDIARIES  
FOR THE QUARTER AND YEAR ENDED 31 MARCH, 2012**

Amount in ₹ lakhs

	Particulars	Consolidated					STANDALONE				
		Quarter Ended		Year Ended			Quarter Ended		Year Ended		
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
		Unaudited	Unaudited	Unaudited	Audited	Audited	Audited	Audited	Audited	Audited	Audited
1.	REVENUE FROM OPERATIONS										
	Income from Software Products and Services	7,006.74	7,400.08	6,554.39	28,225.48	27,048.06	4,991.66	5,079.60	4,819.28	20,485.46	19,955.04
	Total Income from operations (net)	7,006.74	7,400.08	6,554.39	28,225.48	27,048.06	4,991.66	5,079.60	4,819.28	20,485.46	19,955.04
2.	EXPENSES										
	a) Employee benefits expense	4,003.14	3,867.65	3,752.20	15,707.72	15,074.55	2,890.90	2,856.15	2,704.26	11,551.51	10,605.77
	b) Depreciation and amortisation expense	176.07	173.94	219.78	745.04	928.06	132.08	137.99	193.97	610.26	810.01
	c) Travel expenditure	480.83	589.76	461.75	1,954.55	1,772.02	399.64	499.10	408.66	1,673.86	1,566.02
	d) Software and other development charges	203.42	633.31	826.22	1,987.92	1,927.94	121.53	216.82	232.68	1,269.20	1,385.54
	e) Other expenses	1,383.45	1,295.86	1,112.22	4,987.72	5,194.97	980.96	815.93	1,247.53	3,271.85	3,806.81
	Total Expenses	6,246.91	6,560.52	6,372.17	25,382.95	24,897.54	4,525.11	4,525.99	4,787.10	18,376.68	18,174.15
3.	PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE COSTS AND TAXES (1-2)	759.83	839.56	182.22	2,842.53	2,150.52	466.55	553.61	32.18	2,108.78	1,780.89
4.	Other Income	242.59	726.13	253.85	2,020.64	866.50	249.64	710.28	1,607.96	2,299.76	3,060.60
5.	PROFIT FROM OPERATIONS BEFORE FINANCE COSTS AND TAXES (3+4)	1,002.42	1,565.69	436.07	4,863.17	3,017.02	716.19	1,263.89	1,640.14	4,408.54	4,841.49
6.	Finance costs	9.38	8.15	6.89	32.81	30.50	6.66	5.11	5.27	22.32	22.15
7.	PROFIT FROM BEFORE TAXES (5-6)	993.04	1,557.54	429.18	4,830.36	2,986.52	709.53	1,258.78	1,634.87	4,386.22	4,819.34
8.	Tax expense	113.76	550.81	(14.43)	1,296.35	352.77	110.26	493.18	(6.65)	1,122.01	243.12
9.	PROFIT AFTER TAXES (7-8)	879.28	1,006.73	443.61	3,534.01	2,633.75	599.27	765.60	1,641.52	3,264.21	4,576.22
10.	Minority Interest	—	—	—	—	—	—	—	—	—	—
11.	NET PROFIT FOR THE PERIOD (9-10)	879.28	1,006.73	443.61	3,534.01	2,633.75	599.27	765.60	1,641.52	3,264.21	4,576.22
12.	Paid-up Equity Share Capital (Face Value ₹ 10 each)	3,238.50	3,238.50	3,238.40	3,238.50	3,238.40	3,238.50	3,238.50	3,238.40	3,238.50	3,238.40
13.	Reserves excluding Revaluation Reserves	—	—	—	28,174.22	25,556.91	—	—	—	26,021.38	23,827.82
14.	Earnings Per Share (₹) (Par value ₹ 10 each) (not annualised)										
	Basic	2.72	3.11	1.37	10.91	8.13	1.85	2.36	5.07	10.08	14.13
	Diluted	2.72	3.11	1.37	10.91	8.13	1.85	2.36	5.07	10.08	14.13

**PART II : SELECTED INFORMATION FOR THE QUARTER AND YEAR ENDED 31 MARCH, 2012****AUDITED STATEMENT OF ASSETS AND LIABILITIES (STANDALONE)**

Amount in ₹ lakhs

	Particulars	Quarter ended			Year Ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
A	PARTICULARS OF SHAREHOLDING					
1.	Public shareholding					
	– Number of Shares	13,781,588	13,781,588	13,780,658	13,781,588	13,780,658
	– Percentage of Shareholding	42.56%	42.56%	42.56%	42.56%	42.56%
2.	Promoters and Promoter Group Shareholding					
	a) Pledged / Encumbered					
	– Number of shares	–	–	–	–	–
	– Percentage of shares (as a % of the total shareholding of promoter and promoter group)	–	–	–	–	–
	– Percentage of shares (as a % of the total share capital of the company)	–	–	–	–	–
	b) Non - encumbered					
	– Number of shares	18,601,866	18,601,866	18,601,866	18,601,866	18,601,866
	– Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
	– Percentage of shares (as a % of the total share capital of the company)	57.44%	57.44%	57.44%	57.44%	57.44%
				3 months ended March 31, 2012		
B	INVESTOR COMPLAINTS					
	Pending at the beginning of the quarter				–	
	Received during the quarter				18	
	Disposed of during the quarter				18	
	Remaining unsolved at the end of the quarter				–	
SEGMENT REPORTING (STANDALONE)				Amount in ₹ lakhs		
	Particulars	Quarter Ended			Year Ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
A	EQUITY AND LIABILITIES					
1.	SHAREHOLDERS' FUNDS					
	a) Share capital	3,238.50		3,238.40		
	b) Advance pursuant to stock option plan	1.68		21.83		
	c) Reserves and surplus	26,021.38		23,827.82		
		29,261.56		27,088.05		
2.	NON-CURRENT LIABILITIES					
	a) Long-term provisions	963.91		882.72		
		963.91		882.72		
3.	CURRENT LIABILITIES					
	a) Trade payables	1,987.93		2,071.57		
	b) Other current liabilities	3,631.58		2,527.19		
	c) Short-term provisions	1,286.12		1,198.58		
		6,905.63		5,797.34		
	TOTAL - EQUITY AND LIABILITIES	37,131.10		33,768.11		
B	ASSETS					
1.	NON-CURRENT ASSETS					
	a) Fixed assets	3,093.70		3,416.18		
	b) Non-current investments	1,571.54		1,571.54		
	c) Deferred tax assets (net)	520.50		503.45		
	d) Long-term loans and advances	2,346.86		2,375.95		
	e) Other non current assets	104.57		–		
		7,637.17		7,867.12		
2.	CURRENT ASSETS					
	a) Current investments	10,094.14		12,413.37		
	b) Trade receivables	7,774.22		4,067.46		
	c) Cash and cash equivalents	7,374.10		4,649.33		
	d) Short-term loans and advances	933.68		1,217.37		
	e) Other current assets	3,317.79		3,553.46		
		29,493.93		25,900.99		
	TOTAL - ASSETS	37,131.10		33,768.11		

## SEGMENT REPORTING (STANDALONE)

Amount in ₹ lakhs

	Particulars	Quarter Ended			Year Ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
a)	<b>Revenue by Geographical Segment</b>					
	India	1,310.29	1,284.52	1,134.08	5,113.51	4,124.46
	Far East	530.98	1,090.65	1,116.36	3,546.15	5,367.81
	South East Asia	850.73	965.07	653.61	3,737.74	3,378.29
	Europe	789.50	483.90	858.14	2,845.80	3,070.13
	Middle East	947.36	958.94	833.12	3,802.85	3,035.51
	Others	562.80	296.52	223.97	1,439.41	978.84
	<b>Total</b>	<b>4,991.66</b>	<b>5,079.60</b>	<b>4,819.28</b>	<b>20,485.46</b>	<b>19,955.04</b>
	Less:- Inter Segment Revenue	—	—	—	—	—
	<b>Net Revenue From Operations</b>	<b>4,991.66</b>	<b>5,079.60</b>	<b>4,819.28</b>	<b>20,485.46</b>	<b>19,955.04</b>
b)	<b>Segment Profit / (Loss) before Tax and Interest</b>					
	India	395.08	237.72	155.12	894.85	644.82
	Far East	28.16	513.03	192.95	1,317.34	2,129.22
	South East Asia	243.90	368.74	49.69	1,489.87	1,266.07
	Europe	336.37	112.59	386.32	1,222.70	1,686.49
	Middle East	531.03	496.39	401.33	1,910.78	1,094.65
	Others	322.78	185.78	50.77	707.87	359.33
	<b>Total</b>	<b>1,857.32</b>	<b>1,914.25</b>	<b>1,236.18</b>	<b>7,543.41</b>	<b>7,180.58</b>
	Add:- Other Income	564.41	368.86	1,591.84	1,947.47	2,960.93
	Add:- Foreign Exchange Gain/(Loss)	(314.77)	341.42	16.13	352.29	99.67
	Less:- Other Unallocable Expenditure	1,397.44	1,365.75	1,209.27	5,456.95	5,421.84
	<b>Operating Profit before Tax</b>	<b>709.52</b>	<b>1,258.78</b>	<b>1,634.88</b>	<b>4,386.22</b>	<b>4,819.34</b>
c)	Capital Employed (Refer Note 7 below)	29,261.56	29,083.40	27,088.05	29,261.56	27,088.05

## OTHER INFORMATION (STANDALONE)

Amount in ₹ lakhs

Particulars	Quarter Ended			Year Ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
<b>Details of other income:</b>					
Interest Received	117.63	99.69	45.83	401.52	257.99
Dividend received from non-trade investments	294.29	194.30	241.25	874.50	563.85
Dividend received from Subsidiary Company	—	—	1,300.00	360.00	2,100.00
Profit on sale of investments	102.45	—	—	102.23	(0.31)
Provisions written back	—	17.23	—	83.56	31.30
Foreign Exchange Gain/(Loss)	(314.77)	341.42	16.13	352.29	99.67
Miscellaneous Income	50.04	57.64	4.75	125.66	8.10
<b>Total</b>	<b>249.64</b>	<b>710.28</b>	<b>1,607.96</b>	<b>2,299.76</b>	<b>3,060.60</b>

**Note :**  
The audited standalone statement of assets and liabilities has been prepared in the format prescribed by the revised schedule VI to the Companies Act, 1956.

**NOTES:**

1. The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on April 29, 2012.
2. The Auditors have carried out an audit of standalone results of the Company for quarter and year ended March 31, 2012 and audit of consolidated results for the year ended March 31, 2012. There are no qualifications in the Auditors' report on these financial statements.
3. The Board of Directors recommended a Final Dividend of ₹ 2.50 per share (on equity share of par value of ₹ 10/-) at their Board meeting held on April 29, 2012. The payment is subject to the approval of the shareholders at the ensuing Annual General Meeting.
4. During the year, the Company received interim dividend of ₹ 360 lakhs from VirStrat Technologies Services Limited, a wholly owned subsidiary.
5. Tax expenses include current tax, deferred tax, taxes pertaining to earlier years and withholding taxes charged off.
6. During the year, the Company allotted 930 shares under Employee Stock Option Scheme 2005.
7. Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments, as these are used interchangeably between various segments. The Management believes that it is not practicable to provide segment-wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.
8. The above financial results have been prepared based on the format for disclosure prescribed by Securities and Exchange Board of India on April 16, 2012.
9. Figures of the quarter ended March 31, 2012 and March 31, 2011 are the balancing figures between audited figures in respect of the full financial year and published year to date figures up to the third quarter of the relevant financial year.
10. Previous period/year figures have been regrouped/reclassified, wherever necessary.

By order of the Board  
For **Nucleus Software Exports Ltd.**  
Sd/-

Place : New Delhi  
Date : April 29, 2012