



Nucleus Software Exports Limited

33-35, Thyagraj Nagar Market, Near Lodhi Colony, New Delhi-110003.

FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2009

Amt. (in Rs. Lacs)

	Particulars	Consolidated					Standalone				
		Quarter Ended		Nine Months Ended		Year Ended	Quarter Ended		Nine Months Ended		Year Ended
		Dec. 31, 2009 Unaudited	Dec. 31, 2008 Unaudited	Dec. 31, 2009 Unaudited	Dec. 31, 2008 Unaudited	March 31, 2009 Audited	Dec. 31, 2009 Audited	Dec. 31, 2008 Audited	Dec. 31, 2009 Audited	Dec. 31, 2008 Audited	March 31, 2009 Audited
1	Income from Software Products and Services	6,846.75	8,423.72	21,975.65	24,259.10	32,840.28	4,476.72	5,181.67	14,660.54	15,421.86	20,943.46
2	Software Development Expenses	4,643.82	5,417.39	14,813.78	16,292.43	22,254.52	3,014.30	3,101.13	9,394.05	9,545.62	13,072.68
3	Gross Profit (1-2)	2,202.93	3,006.33	7,161.87	7,966.67	10,585.76	1,462.42	2,080.54	5,266.49	5,876.24	7,870.78
4	Selling and Marketing Expenses	550.84	660.65	1,772.09	2,108.34	2,779.85	301.23	425.45	1,103.34	1,402.06	1,873.45
5	General and Administration Expenses	428.23	824.62	1,367.78	2,078.47	2,845.40	479.17	590.99	1,122.62	1,606.00	2,177.24
6	Operating Profit before Interest, Depreciation and Withholding Taxes (3-4-5)	1,223.86	1,521.06	4,022.00	3,779.86	4,960.51	682.02	1,064.10	3,040.53	2,868.18	3,820.09
7	Depreciation	276.13	318.82	897.30	1,013.63	1,327.70	229.64	264.48	755.15	742.79	1,011.77
8	Withholding Taxes	-	247.38	8.70	617.41	726.25	-	247.38	8.70	617.41	726.25
9	Operating Profit after Interest, Depreciation and Withholding Taxes (6-7-8)	947.73	954.86	3,116.00	2,148.82	2,906.56	452.38	552.24	2,276.68	1,507.98	2,082.07
10	Other Income	227.66	386.85	758.75	1,168.32	1,370.84	190.99	291.04	1,363.43	1,435.23	1,656.29
11	Foreign Exchange Gain/(Loss)	(165.51)	(107.40)	(559.85)	(901.44)	(791.96)	(112.82)	(128.33)	(361.04)	(1,062.71)	(880.97)
12	Profit before Tax (9+10+11)	1,009.88	1,234.31	3,314.90	2,415.70	3,485.44	530.55	714.95	3,279.07	1,880.50	2,857.39
13	Provision for Taxation	89.81	179.05	393.65	150.19	259.61	89.42	133.58	402.97	114.20	242.50
14	Profit after Tax (12-13)	920.07	1,055.26	2,921.25	2,265.51	3,225.83	441.13	581.37	2,876.10	1,766.30	2,614.89
15	Paid-up Equity Share Capital (Par value Rs.10 each)	3,237.15	3,237.15	3,237.15	3,237.15	3,237.15	3,237.15	3,237.15	3,237.15	3,237.15	3,237.15
16	Reserves excluding Revaluation Reserves	-	-	-	-	20,793.46	-	-	-	-	17,272.90
17	Earnings Per Share (Rs.) (Par value Rs.10 each)										
	Basic	2.84	3.26	9.02	7.00	9.97	1.36	1.80	8.89	5.46	8.08
	Diluted	2.84	3.26	9.02	6.99	9.96	1.35	1.80	8.88	5.45	8.07
18	Public shareholding										
-	Number of Shares	13,093,034	13,093,034	13,093,034	13,093,034	13,093,034	13,093,034	13,093,034	13,093,034	13,093,034	13,093,034
-	Percentage of Shareholding	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%
19	Promoters and Promoter Group Shareholding										
a)	Pledged / Encumbered										
-	Number of shares	-	N.A.	-	N.A.	-	-	N.A.	-	N.A.	-
-	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	N.A.	-	N.A.	-	-	N.A.	-	N.A.	-
-	Percentage of shares (as a % of the total share capital of the company)	-	N.A.	-	N.A.	-	-	N.A.	-	N.A.	-
b)	Non - encumbered										
-	Number of shares	19,276,990	N.A.	19,276,990	N.A.	19,276,990	19,276,990	N.A.	19,276,990	N.A.	19,276,990
-	Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	N.A.	100%	N.A.	100%	100%	N.A.	100%	N.A.	100%
-	Percentage of shares (as a % of the total share capital of the company)	59.55%	N.A.	59.55%	N.A.	59.55%	59.55%	N.A.	59.55%	N.A.	59.55%

Segment Reporting (Standalone)

Amt. (in Rs. Lacs)

	Particulars	Quarter Ended		Nine Months Ended		Year Ended
		Dec. 31, 2009	Dec. 31, 2008	Dec. 31, 2009	Dec. 31, 2008	March 31, 2009
a)	Revenue by Geographical Segment					
	India	1,000.34	932.89	3,013.55	2,713.45	3,822.72
	Far East	1,352.54	1,961.85	4,057.25	6,317.54	7,813.38
	Singapore	319.43	388.27	1,315.69	980.83	1,488.92
	Europe	510.62	551.30	1,306.78	1,662.38	2,161.15
	Middle East	772.20	744.47	3,145.29	1,987.68	3,202.28
	Others	521.59	602.89	1,821.98	1,759.98	2,455.01
	Total	4,476.72	5,181.67	14,660.54	15,421.86	20,943.46
	Less:- Inter Segment Revenue	-	-	-	-	-
	Net Revenue From Operations	4,476.72	5,181.67	14,660.54	15,421.86	20,943.46
b)	Segment Profit / (Loss) before Tax and Interest					
	India	64.98	176.59	80.96	373.74	534.44
	Far East	546.07	262.34	1,183.48	1,090.95	936.21
	Singapore	29.13	63.11	293.68	222.91	286.47
	Europe	202.96	305.54	617.94	838.29	1,028.76
	Middle East	106.43	29.07	1,016.58	241.43	779.55
	Others	87.64	130.03	653.95	128.79	449.73
	Total	1,037.21	966.68	3,846.59	2,896.11	4,015.16
	Add:- Other Income	190.99	291.04	1,363.43	1,435.23	1,656.29
	Add:- Foreign Exchange Gain/(Loss)	(112.82)	(128.33)	(361.04)	(1,062.71)	(880.97)
	Less:- Other Unallocable Expenditure	584.83	414.44	1,569.91	1,388.13	1,933.09
	Operating Profit before Tax	530.55	714.95	3,279.07	1,880.50	2,857.39
c)	Capital Employed (Refer Note 5 below)	23,700.38	20,495.18	23,700.38	20,495.18	20,570.04

NOTES:

- The above financial statements were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 16, 2010 and January 17, 2010. There are no qualifications in the Auditors' report on these financial statements.
- There were nil investor complaints/requests pending at the beginning of the quarter. 22 new investor complaints/requests were received and resolved during the current quarter and there was no investor complaint/request pending at the end of quarter.
- During the current quarter, the Company has not allotted any shares under any of the existing Employee Stock Option Plans prevalent in the Company.
- Provision for taxation includes current tax, deferred tax, fringe benefit tax and wealth tax.
- Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments, as these are used interchangeably between various segments. The Management believes that it is not practicable to provide segment-wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.
- As reported in the financial results for the quarter ended June 30, 2009 and September 30, 2009, one of the major customers of an overseas subsidiary of the Company, has on July 25, 2009 given notice to this subsidiary of partial cancellation of contracts, on a date one month from receipt of notice. In this regard, the negotiations between the subsidiary and the customer are in advanced stages for reaching mutually satisfactory conclusion. As per legal opinion received and an assessment by management, there is no liability on the parent Company, and there is no impact on the financial results of the Company.
- Previous period/year figures have been regrouped /reclassified, wherever necessary.

Other Information (Standalone)

Amt. (in Rs. Lacs)

Particulars	Quarter Ended		Nine Months Ended		Year Ended
	Dec. 31, 2009	Dec. 31, 2008	Dec. 31, 2009	Dec. 31, 2008	March 31, 2009
Staff Cost	2,472.75	2,834.52	7,779.14	8,513.65	11,223.61
Items exceeding 10% of aggregate expenditure					
Travel Expenditure	392.72	399.61	1,167.48	1,300.00	1,761.32
Details of other income:					
Interest Received	104.85	134.53	436.99	139.18	347.70
Dividend received from non-trade investments	47.57	47.59	87.52	135.85	139.16
Dividend received from subsidiary	-	-	700.00	425.00	425.00
Profit on sale of investments (net)	-	104.34	0.09	669.89	669.89
Provisions written back	29.65	-	105.60	53.00	55.12
Miscellaneous Income	8.92	4.58	33.23	12.31	19.42
Total	190.99	291.04	1,363.43	1,435.23	1,656.29

Note specific to consolidated results only

- As reported in the financial results for the quarter ended June 30, 2009 and September 30, 2009, one of the major customers of an overseas subsidiary of the Company, has on July 25, 2009 given notice to the Company of partial cancellation of contracts, on a date one month from receipt of notice. In this regard, the negotiations between the Company and the customer are in advanced stages for reaching mutually satisfactory conclusion. As per legal opinion received and an assessment by management, there is no liability on the Company, and there is no impact on the financial results of the Company.

By order of the Board
For Nucleus Software Exports Ltd.

Sd/-

Date : January 17, 2010

Place : Noida

Vishnu R Dusat
CEO & Managing Director