



Nucleus Software Exports Limited

33-35, Thyagraj Nagar Market, Near Lodhi Colony, New Delhi-110003.

CONSOLIDATED FINANCIAL RESULTS OF NUCLEUS SOFTWARE EXPORTS LIMITED AND SUBSIDIARIES FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2010

Amt. (in ₹ Lacs)

Particulars	Consolidated					Standalone				
	Quarter Ended		Nine Months Ended		Year Ended	Quarter Ended		Nine Months Ended		Year Ended
	Dec. 31, 2010 Unaudited	Dec. 31, 2009 Unaudited	Dec. 31, 2010 Unaudited	Dec. 31, 2009 Unaudited	Mar. 31, 2010 Audited	Dec. 31, 2010 Audited	Dec. 31, 2009 Audited	Dec. 31, 2010 Audited	Dec. 31, 2009 Audited	Mar. 31, 2010 Audited
1. Income from Software Products and Services	6,860.57	6,846.75	20,493.67	21,975.65	29,178.27	5,135.12	4,476.72	15,135.76	14,660.54	19,414.74
2. Software Development Expenses	4,620.02	4,643.82	13,755.67	14,813.78	19,616.60	3,415.42	3,014.30	9,884.65	9,394.05	12,547.85
3. Gross Profit (1-2)	2,240.55	2,202.93	6,738.00	7,161.87	9,561.67	1,719.70	1,462.42	5,251.11	5,266.49	6,866.89
4. Selling and Marketing Expenses	781.17	550.84	2,237.32	1,772.09	2,266.60	467.72	301.23	1,360.35	1,103.34	1,411.66
5. General and Administration Expenses	448.92	428.23	1,847.71	1,367.78	1,887.22	354.18	479.17	1,542.88	1,122.62	1,495.32
6. Operating Profit before Interest, Depreciation and Withholding Taxes (3-4-5)	1,010.46	1,223.86	2,652.97	4,022.00	5,407.85	897.80	682.02	2,347.88	3,040.53	3,959.91
7. Depreciation	224.25	276.13	708.28	897.30	1,133.46	198.00	229.64	616.04	755.15	980.34
8. Withholding Taxes	107.02	-	147.94	8.70	42.56	(22.30)	-	18.62	8.70	42.56
9. Operating Profit after Interest, Depreciation and Withholding Taxes (6-7-8)	679.19	947.73	1,796.75	3,116.00	4,231.83	722.10	452.38	1,713.22	2,276.68	2,937.01
10. Other Income	209.32	227.66	632.03	758.75	962.03	179.78	190.99	1,369.10	1,363.43	1,563.06
11. Foreign Exchange Gain/(Loss)	(1.56)	(165.51)	(19.38)	(559.85)	(802.60)	20.88	(112.82)	83.54	(361.04)	(571.02)
12. Profit before Tax (9+10+11)	886.95	1,009.88	2,409.40	3,314.90	4,391.26	922.76	530.55	3,165.86	3,279.07	3,929.05
13. Provision for Taxation	116.35	89.81	219.26	393.65	551.18	129.22	89.42	231.16	402.97	555.42
14. Profit after Tax (12-13)	770.60	920.07	2,190.14	2,921.25	3,840.08	793.54	441.13	2,934.70	2,876.10	3,373.63
15. Paid-up Equity Share Capital (Par value ₹10 each)	3,238.40	3,237.15	3,238.40	3,237.15	3,237.15	3,238.40	3,237.15	3,238.40	3,237.15	3,237.15
16. Reserves excluding Revaluation Reserves	-	-	-	-	23,869.80	-	-	-	-	20,024.46
17. Earnings Per Share (₹) (Par value ₹ 10 each)										
Basic	2.38	2.84	6.77	9.02	11.86	2.45	1.36	9.06	8.89	10.42
Diluted	2.38	2.84	6.76	9.02	11.86	2.45	1.35	9.06	8.88	10.42
18. Public shareholding										
- Number of Shares	13,090,034	13,093,034	13,090,034	13,093,034	13,093,034	13,090,034	13,093,034	13,090,034	13,093,034	13,093,034
- Percentage of Shareholding	40.42%	40.45%	40.42%	40.45%	40.45%	40.42%	40.45%	40.42%	40.45%	40.45%
19. Promoters and Promoter Group Shareholding										
a) Pledged / Encumbered										
- Number of shares	-	-	-	-	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	-	-	-	-	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-	-	-	-	-
b) Non - encumbered										
- Number of shares	19,292,490	19,276,990	19,292,490	19,276,990	19,276,990	19,292,490	19,276,990	19,292,490	19,276,990	19,276,990
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	59.58%	59.55%	59.58%	59.55%	59.55%	59.58%	59.55%	59.58%	59.55%	59.55%

Segment Reporting (Standalone) Amt. (in ₹ Lacs)

Particulars	Quarter Ended		Nine Months Ended		Year Ended
	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2010	Dec. 31, 2009	Mar. 31, 2010
a) Revenue by Geographical Segment					
India	1,129.11	1,000.34	2,990.37	3,013.55	3,830.07
Far East	1,247.12	1,352.54	4,251.45	4,057.25	6,063.27
South East Asia	1,026.13	697.97	2,724.68	2,442.75	3,090.01
Europe	883.20	510.62	2,211.99	1,306.77	1,690.24
Middle East	656.19	772.20	2,202.39	3,145.30	3,789.47
Others	193.37	143.05	754.88	694.92	951.68
Total	5,135.12	4,476.72	15,135.76	14,660.54	19,414.74
Less:- Inter Segment Revenue	-	-	-	-	-
Net Revenue From Operations	5,135.12	4,476.72	15,135.76	14,660.54	19,414.74
b) Segment Profit / (Loss) before Tax and Interest					
India	242.94	264.79	489.70	691.50	726.09
Far East	488.12	866.89	1,936.26	1,943.14	3,028.75
South East Asia	450.57	368.51	1,214.22	1,299.61	1,611.60
Europe	446.66	304.21	1,300.17	808.69	1,008.99
Middle East	321.48	224.66	677.75	1,337.23	1,397.94
Others	60.84	30.80	307.69	309.39	315.54
Total	2,010.61	2,059.86	5,925.79	6,389.56	8,088.91
Add:- Other Income	179.78	190.99	1,369.10	1,363.43	1,563.06
Add:- Foreign Exchange Gain/(Loss)	20.88	(112.82)	83.54	(361.04)	(571.01)
Less:- Other Unallocable Expenditure	1,288.51	1,607.48	4,212.57	4,112.88	5,151.91
Operating Profit before Tax	922.76	530.55	3,165.86	3,279.07	3,929.05
c) Capital Employed (Refer Note 7 below)	26,364.22	23,700.38	26,364.22	23,700.38	23,296.13

NOTES:

- The above financial statements were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 22, 2011 and January 23, 2011.
- The Auditors have carried out an audit of the results of the Company for the quarter and nine month period ended 31 December, 2010. There are no qualifications in the Auditors' report on these financial statements.
- There were nil investor complaints/requests pending at the beginning of the quarter. 23 new investor complaints/requests were received and resolved during the current quarter and there was no investor complaint/request pending at the end of quarter.
- During the quarter, the Company provided a loan of \$500,000 to Nucleus Software, INC., USA, its wholly owned subsidiary Company, repayable in 5 yearly equal installments starting from the financial year 2011-2012.
- During the current quarter, the Company has not allotted any shares under any of the existing Employee Stock Option Plans prevalent in the Company.
- Provision for taxation includes current tax and deferred tax.
- Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments, as these are used interchangeably between various segments. The Management believes that it is not practicable to provide segment-wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.
- Previous period/year figures have been regrouped /reclassified, wherever necessary.

Other Information (Standalone) Amt. (in ₹ Lacs)

Particulars	Quarter Ended		Nine Months Ended		Year Ended
	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2010	Dec. 31, 2009	Mar. 31, 2010
Staff Cost	2,664.21	2,472.75	7,943.89	7,779.14	10,036.24
Items exceeding 10% of aggregate expenditure					
Travel Expenditure	394.71	392.72	1,157.36	1,167.48	1,605.61
Details of other income:					
Interest Received	60.97	104.85	212.15	436.99	513.29
Dividend received from non-trade investments	118.76	47.57	322.60	87.52	154.66
Dividend received from subsidiary	-	-	800.00	700.00	700.00
Provisions written back	-	29.65	11.56	105.60	107.77
Miscellaneous Income	0.05	8.92	22.79	33.32	87.34
Total	179.78	190.99	1,369.10	1,363.43	1,563.06

By order of the Board
For Nucleus Software Exports Ltd.

Sd/-

Vishnu R Dusat

CEO & Managing Director

Place : Noida
Date : January 23, 2011