## PART I : STATEMENT OF CONSOLIDATED PROFIT AND LOSS OF NUCLEUS SOFTWARE EXPORTS LIMITED AND SUBSIDIARIES FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2012

		Quarter Ended			Nine Months Ended		n Rupees lakhs) Year Ended	
	Particulars	Dec 31,	Sep 30,	Dec 31,	Dec 31,	Dec 31,	March 31,	
		2012	2012	2011	2012	2011	2012	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1.	INCOME FROM OPERATIONS							
	Income from Software Products and Services	7,463.07	7,174.72	7,400.08	22,032.35	21,218.72	28,225.48	
	Total Income from operations (net)	7,463.07	7,174.72	7,400.08	22,032.35	21,218.72	28,225.48	
2.	EXPENSES				de S			
	a) Employee benefits expense	4,080.99	4,075.65	3,865.60	12,449.76	11,739.79	15,707.72	
	b) Depreciation and amortisation expense	161.40	137.07	173.94	457.54	568.96	745.04	
	c) Travel expense	498.86	512.85	589.76	1,530.78	1,473.71	1,954.55	
	d) Outsourced technical service expense	254.10	226.06	633.31	799.93	1,784.50	1,987.92	
	e) Other expenses Total Expenses	1,366.50 <b>6,361.85</b>	1,155.65 <b>6,107.28</b>	1,297.89 <b>6,560.50</b>	3,857.82 19,095.83	3,569.36 <b>19,136.32</b>	4,987.72 <b>25,382.95</b>	
3.	PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE COSTS AND TAXES (1-2)	1,101.22	1,067.44	839.58	2,936.52	2,082.40	2,842.53	
4.	Other Income	503.70	255.93	726.13	1,610.00	1,778.06	2,020.64	
5.	PROFIT FROM OPERATIONS BEFORE FINANCE COSTS AND TAXES (3+4)	1,604.92	1,323.37	1,565.71	4,546.52	3,860.46	4,863.17	
6.	Finance costs	11.37	8.94	8.16	30.82	23.30	32.81	
7.	PROFIT BEFORE TAXES (5-6)	1,593.55	1,314.43	1,557.55	4,515.70	3,837.16	4,830.36	
8.	Tax expense	360.62	304.91	550.81	1,043.75	1,182.41	1,296.35	
9.	PROFIT AFTER TAXES (7-8)	1,232.93	1,009.52	1,006.74	3,471.95	2,654.75	3,534.01	
10.	Minority Interest	-	· ·	-	- 1	- 1	-	
11.	NET PROFIT FOR THE PERIOD (9-10)	1,232.93	1,009.52	1,006.74	3,471.95	2,654.75	3,534.01	
12.	Paid-up Equity Share Capital (Face Value Rs.10 each)	3,238.51	3,238.50	3,238.50	3,238.51	3,238.50	3,238.50	
13.	Reserves excluding Revaluation Reserves		- 1		- 10	-	28,174.22	
14.	Earnings Per Share (Rs.) (Par value Rs.10 each) (not annualised)							
	Basic	3.81	3.12	3.11	10.72	8.20	10.91	
	Diluted	3.81	3.12	3.11	10.72	8.20	10.91	

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For Nucleus Software Exports Ltg.

Managing Director

## PART I: STATEMENT OF PROFIT AND LOSS OF NUCLEUS SOFTWARE EXPORTS LIMITED FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2012

(Amount in Rupees lakhs) **Quarter Ended** Year Ended **Nine Months Ended Particulars** Dec 31, Sep 30, Dec 31, Dec 31, Dec 31, March 31, 2012 2012 2011 2012 2011 2012 Audited **Audited Audited Audited Audited Audited** 1. INCOME FROM OPERATIONS 4,929.44 20.485.46 Income from Software Products and Services 4,971.50 5,079.60 15,090.23 15,493.81 20,485.46 Total Income from operations (net) 4,929.44 4,971.50 5,079.60 15,090.23 15,493.81 2. EXPENSES a) Employee benefits expense 2.939.58 2,910.30 2,856.15 8,955.87 8,660.61 11,551.51 109.41 478.18 610.26 b) Depreciation and amortisation expense 133.95 138.00 373.70 499.10 c) Travel expense 386.41 401.75 1,211.50 1,274.22 1,673.86 d) Outsourced technical service expense 111.96 1,269.20 71.48 216.82 311.96 1,147.67 e) Other expenses 806.21 714.38 815.93 2,466.73 2,291.57 3,271.85 **Total Expenses** 4,337.63 4,247.80 4,526.00 13,319.76 13,852.26 18,376.68 PROFIT FROM OPERATIONS BEFORE OTHER 591.81 723.70 553.60 1,770.47 1,641.55 2,108.78 INCOME, FINANCE COSTS AND TAXES (1-2) Other Income 560.71 606.59 710.28 2,050.61 2,299.76 4. 1,980.74 PROFIT FROM OPERATIONS BEFORE FINANCE 1,152.52 1,330.29 1,263.88 3,751.21 3,692.16 4,408.54 COSTS AND TAXES (3+4) Finance costs 5.11 20.27 15.67 22.32 6. 8.20 5.29 PROFIT BEFORE TAXES (5-6) 1,144.32 1,325.00 1,258.77 3,730.94 3,676.49 4,386.22 925.89 1,011.56 1,122.01 8. Tax expense 320.83 265.18 493.16 NET PROFIT FOR THE PERIOD (7-8) 823.49 1,059.82 765.61 2,805.05 2,664.93 3,264.21 10. Paid-up Equity Share Capital (Face Value Rs.10 each) 3,238.51 3,238.50 3,238.50 3,238.51 3,238.50 3,238.50 26,021.38 11. Reserves excluding Revaluation Reserves 12. Earnings Per Share (Rs.) (Par value Rs.10 each) (not annualised) 10.08 Basic 2.54 3.27 2.36 8.66 8.23 8.66 8.23 10.08 2.54 3.27 2.36 Diluted

For Nucleus Software Exports 1td.

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PART II: SELECTED INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2012

		Quarter Ended			Nine Months Ended		Year Ended	
	Particulars	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011	March 31, 2012	
Α	PARTICULARS OF SHAREHOLDING							
1.	Public shareholding		39.5				``	
	- Number of Shares	13,781,768	13,781,588	13,781,588	13,781,768	13,781,588	13,781,588	
	- Percentage of Shareholding	42.56%	42.56%	42.56%	42.56%	42.56%	42.56%	
2.	Promoters and Promoter Group Shareholding a) Pledged / Encumbered		,		2			
	- Number of shares	-	-	-	-	-	-	
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-	
	- Percentage of shares (as a % of the total share capital of the company)	-	-, 1	-	-	-		
	b) Non - encumbered				- 1			
	- Number of shares	18,601,866	18,601,866	18,601,866	18,601,866	18,601,866	18,601,866	
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	
-	- Percentage of shares (as a % of the total share capital of the company)	57.44%	57.44%	57.44%	57.44%	57.44%	57.44%	

	Particulars	3 months ended December 31, 2012			
В	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unsolved at the end of the quarter		23 23		

For Nucleus Software Exports 4d.

- Managing Director

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	SEGMENT REPORTING (STANDALONE)					(Amount i	n Rupees lakhs
			Quarter Ended			Nine Months Ended	
	Particulars	Dec 31,	Sep 30,	Dec 31,	Dec 31,	Dec 31,	March 31,
		2012	2012	2011	2012	2011	2012
a)	Revenue by Geographical Segment						
	India	1,192.35	1,274.71	1,284.52	3,971.45	3,803.23	5,113.5
	Far East	919.64	960.87	1,090.65	2,832.11	3,017.15	3,546.1
	South East Asia	913.36	774.02	965.07	2,503.85	2,887.01	3,737.7
	Europe	490.56	493.33	483.90	1,485.00	2,056.30	2,845.8
	Middle East	1,049.14	968.45	958.94	2,990.20	2,855.51	3,802.8
	Others	364.39	500.12	296.52	1,307.62	874.61	1,439.4
	Total	4,929.44	4,971.50	5,079.60	15,090.23	15,493.81	20,485.4
	Less:- Inter Segment Revenue	7-				· -	
	Net Revenue From Operations	4,929.44	4,971.50	5,079.60	15,090.23	15,493.81	20,485.4
b)							
	India	230.93	186.12	237.72	826.70	499.77	894.8
	Far East	555.76	605.70	513.03	1,763.28	1,289.18	1,317.3
	South East Asia	426.39	189.17	368.74	809.98	1,245.97	1,489.8
	Europe	249.22	196.05	112.59	546.31	886.34	1,222.7
	Middle East	570.65	602.75	496.39	1,675.61	1,379.74	1,910.7
	Others	139.96	270.64	185.78	643.09	385.10	707.8
	Total	2,172.91	2,050.42	1,914.25	6,264.97	5,686.10	7,543.4
	Add:- Other Income	560.71	606.59	710.28	1,980.74	2,050.61	2,299.7
	Less:- Other Unallocable Expenditure	1,589.30	1,332.01	1,365.76	4,514.77	4,060.22	5,456.9
	Operating Profit before Tax	1,144.32	1,325.00	1,258.77	3,730.94	3,676.49	4,386.2
c)	Capital Employed (Refer Note 5 below)	32,168.96	31,520.81	29,083.40	32,168.96	29,083.40	29,261.5

## OTHER INFORMATION (STANDALONE)

					(Amount i	n Rupees lakhs)
		Quarter Ended			Nine Months Ended	
Particulars	Dec 31,	Sep 30,	Dec 31,	Dec 31,	Dec 31,	March 31,
	2012	2012	2011	2012	2011	2012
Details of other income:						
Interest Received	214.70	153.55	99.69	504.08	283.89	401.52
Dividend received from non-trade investments	153.62	237.75	194.30	613.03	580.21	874.50
Dividend received from Subsidiary Company	-	300.00		300.00	360.00	360.00
Profit on sale of investments	-	-	-		0.28	102.23
Provisions written back	- 1	29.73	17.23	32.42	83.56	83.56
Foreign Exchange Gain/(Loss)	139.15	(116.61)	341.42	466.20	667.05	352.29
Miscellaneous Income	53.24	2.17	57.64	65.01	75.62	125.66
Total	560.71	606.59	710.28	1,980,74	2,050.61	2,299.76

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For Nucleus Software Exports Ltd.

Managing Director

## NOTES:

- 1. The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 03, 2013.
- 2. The Auditors have carried out an audit of standalone results of the Company for quarter and nine months ended 31 December, 2012. There are no qualifications in the Auditors' report on these financial statements.
- 3. During the current quarter the Company has allotted 180 shares under Employee Stock Option Scheme 2005.
- 4. Tax expenses include current tax, deferred tax, taxes pertaining to earlier years and withholding taxes charged off.
- 5. Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments, as these are used interchangeably between various segments. The Management believes that it is not practicable to provide segment-wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.

6. Previous period/year figures have been regrouped /reclassified, wherever necessary.

By Order of the Board

For Nucleus Software Exports Limited

Vishnu R Dusad

CEO & Managing Director

Place: Noida

Date: February 03, 2013

For Nucleus Software Exports Ltd.

Managing Director